

January 22, 2022

#### Agenda

- TxSGS Happenings
- Developing & Using Metrics for Your Society
- Future Forums





#### The areas of interest may include, but are not limited to, the following:

- Methodology and Problem-Solving Techniques
- Record Analysis and Skill Building
- Records & Repositories (land, probate, tax, court, and other records)
- Research in Texas and surrounding states

- DNA Research and Technology
- Ethnic Research topics (African American, Hispanic, and others)
- Writing, Storytelling, and Publishing
- Engaging Youth in Genealogy
- Basic genealogical topics (how to or getting started)

https://www.txsgs.org/2022-conference-call-for-presentations/

## 2022 Partner Society Webinar Series: Speakers and Topics

- Using Timelines to Focus Your Research
  - Susan Ball
- Researching Non-Hispanic Names with Hispanic Records
  - Henrietta Martinez Christmas
- The Final Event: Funeral Records
  - Sue Kaufman
- Discover Genealogical Treasure Using Historic U.S. Maps
  - Hannah Kubacak
- Surname Distribution Maps: A Valuable Tool for Genealogical Research
  - Bernard Meisner
- The Other Court in Texas The District Court
  - John A Sellers



### 2022 Partner Society Webinar Series

#### More Information about each video:

 https://www.txsgs.org/2022-partner-society-webinarseries-speakers-and-topics/

#### To Order a Video

Send email to Tony Hanson at <u>membership@txsgs.org</u>

#### To Pay for a Video (The 1st one is Free):

 https://www.txsgs.org/product/partner-societywebinars-2022/



#### TxSGS Hosted Virtual Meetings

We are will continue to host meetings for Partner Societies as long as significant restrictions on in-person meetings are in place.

- Accepting requests for meetings through the end of May, 2022.
- Please make request at least 1 month in advance.
- Note that we will NOT host hybrid meetings.

https://docs.google.com/forms/d/e/1FAIpQLScf-7aqGhSx8EdOQEENW7d4XZMJtaCPwmPD27IKrEqMUUb60A/viewform?usp=sf\_link

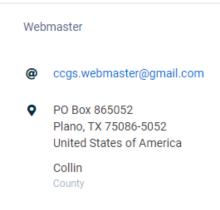


#### **TxSGS Partner Society Contact & Information Collection**

- Officer contact information
- The date your society was established
- The number of members
- When you meet
- When you install officers

https://www.surveymonkey.com/r/DQWS9FX

# COMPANY CONTACTS Current Collin County Genealogical Soci... Webm



Current: Jun 1, 2021 - May 31, 2022

•••

Current

Newsletter Editor

Ccgs.newsletter@gmail.com

PO Box 865052
Plano, TX 75086-5052
United States of America
Collin
County

Show: A

Sort by: Default ▼

President

Current

C

PO Box 865052

Collin County

Plano, TX 75086-5052 United States of America

Paula Perkins
Society Delegate

paula.perkinsdna@gmail.com

PO Box 865052
Plano 75086-5052
United States of America
Collin
County

Paula Perkins

CCGS Newsletter & Webmaster

paula.perkinsdna@gmail.com

PO Box 865052
Plano 75086-5052
United States of America
Collin
County

#### Collin County Genealogical Society – TxSGS Partner Society

PO Box 865052, Plano, TX 75086-5052

Email: ccgs.webmaster@gmail.com

Meets at 6:30 pm on the 2nd Wednesday of the month January, February, March, April, May, June, September, October, November & December.

Virtual meetings currently, W. O. Haggard Library, 2501 Coit Rd., Plano, TX in person. Member benefits include free attendance to all regularly scheduled programs. A one-year subscription to the Collin Chronicles. A one-year subscription to the Newsletter. Discounts from our Partner Societies Access to Society's Members Only website, exclusively for Society members, where members are encouraged to share their experiences, the results of their research, post announcements, and network with other members researching related lines. Subscription to society mailing list. Collin County Genealogical Society Family Tree DNA Project – reduced rates on tests ordered through our project regardless of surname.

Website: https://www.collincountygenealogicalsociety.com

Facebook: https://www.facebook.com/collincountygen

Blog: https://www.collincountygenealogicalsociety.com/blog.html

Number of Members: 50 Officer Installation: June

District: C (Collin County)

## Developing & Using Metrics for your Society!



# What are your New Year's Resolutions for Your Genealogy Club?

## What is one thing you are adding in 2022?

- Why might you want to add something new?
- What might that be?
  - SIG
  - Newsletter/journal
  - Special Project
  - Greeting newcomers or visitors
  - Introducing goals of the association
  - Preservation Capture System
  - Joint event with other groups



## What one thing didn't happen in 2021?

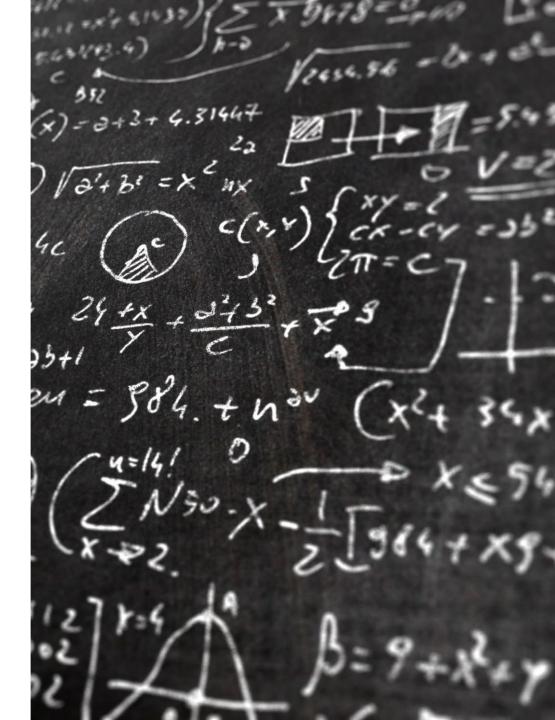
- Why
- Was their feedback from members?
  - Was it missed?
- Should we do it in 2022?
  - Why not?



### So what is behind the Decisions?

In order to Know Where you are -You must measure your success (and failures) And learn from the information for the future

This isn't math class - it is metrics



# Why talk about metrics?

Helps you to define where you are

Helps you to define where you want to go

Becomes part of marketing

Helps those that are new know about your organization

#### What is a Dashboard?



A user interface or web page that gives a **current summary**, usually in graphic, easy-to-read form, of **key information** relating to **progress** and **performance**.

**Source:** https://www.dictionary.com/browse/dashboard



Common Dashboard Examples

#### Membership

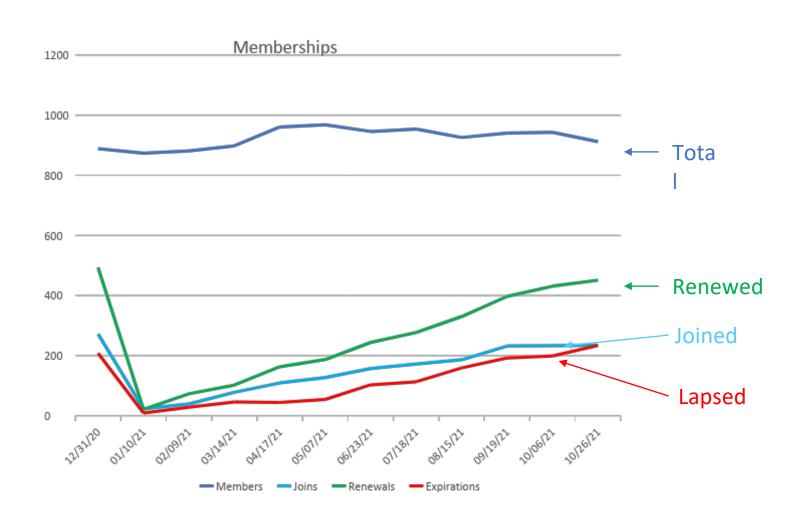
- What should you be collecting?
  - Total # of members
    - Categories?
  - # of members who renewed
  - # of new members
  - # of members who don't return

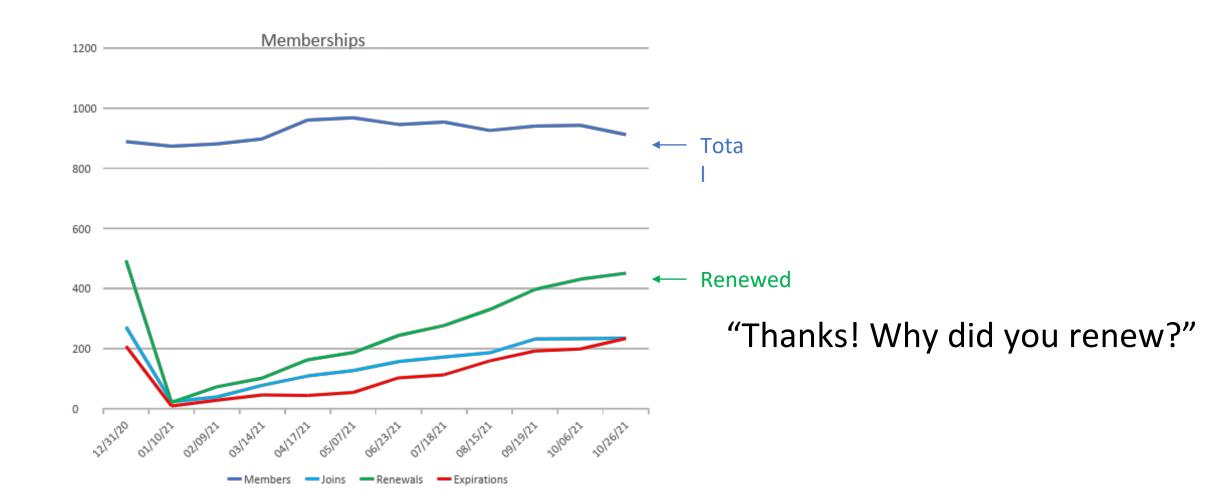


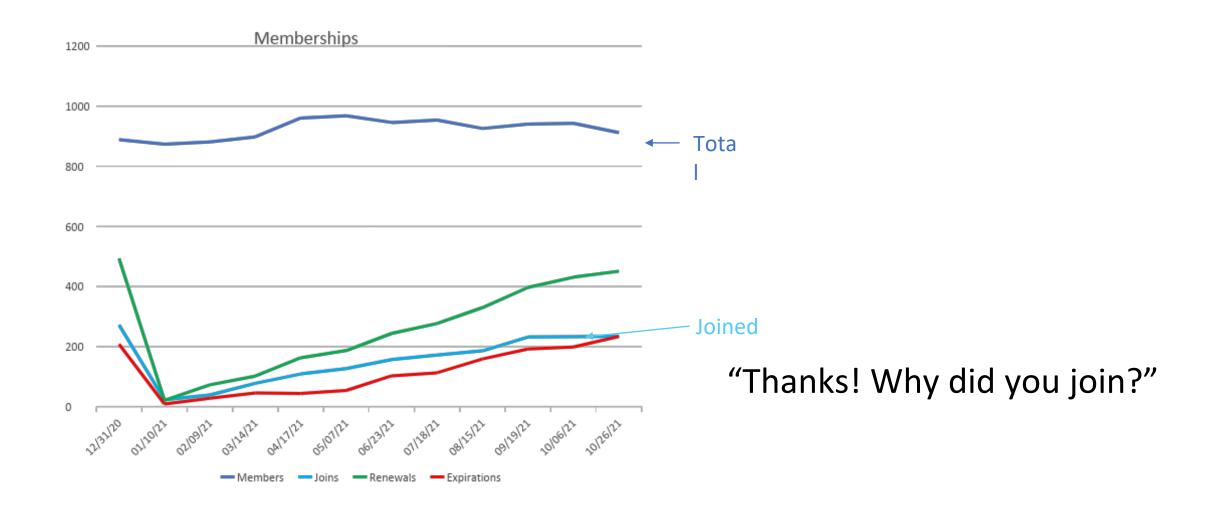
#### Membership Count

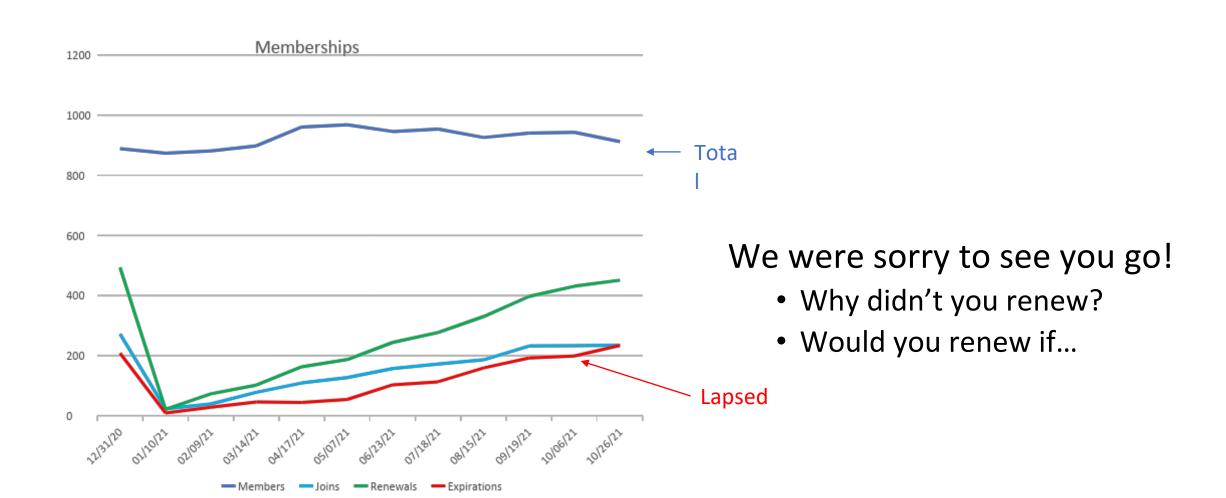
Members
987
952
964
1003
1072
1080
1058
1067
1039
1046
1058
1027
1011











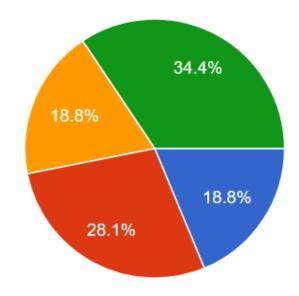
# More about my members

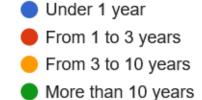
- Demographics
  - Age
  - Distance to meeting
  - # of years in genealogy
  - # of years as a member
- Average # of meetings they attend per year
- Special event participation
- SIG's
- Projects

#### Survey of Members at Robson Ranch

How many years have you been involved in genealogy?

32 responses





## What might this look like? – but more importantly – what does this mean?

Member information	Average	Range
Age	62	50 - 80
Genealogy Experience	5	0-25
# of Meetings attend per year	10	0-12
Distance to Meeting	15 miles	2-25

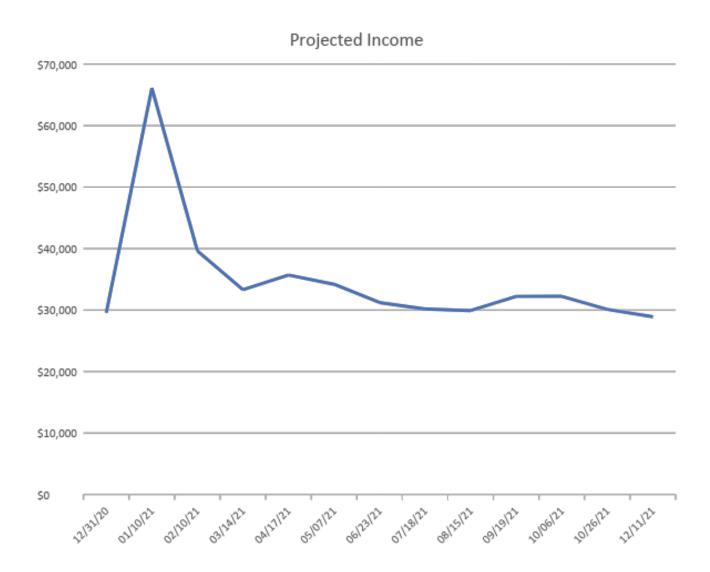
## What are YOUR Membership Goals?

#### Income

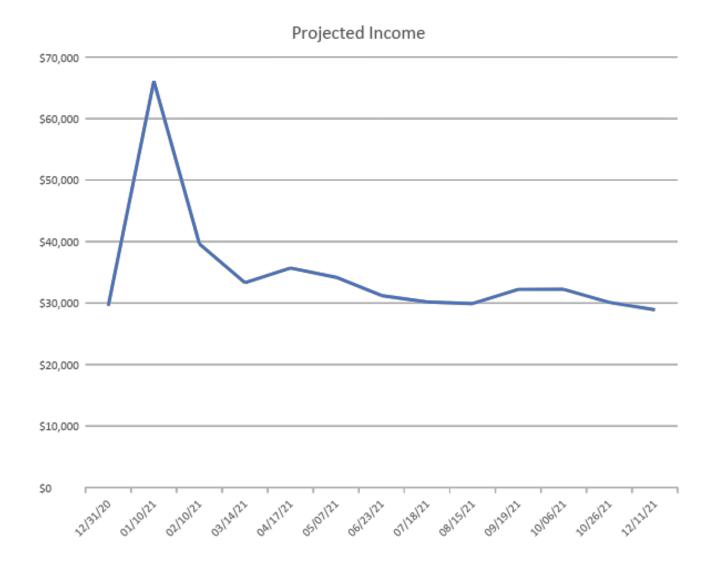
- What should you be collecting?
  - Actual YTD income
  - Projected yearly income



#### Projected Income



#### Projected Income



#### **Simple Income Guesstimater**

Current YTD Income x 365

Number of days into the year

#### Guesstimater Examples

Cu	rrent Income	Days into the year	Projected Income
\$	10,000.00	90	\$ 40,556
\$	10,000.00	180	\$ 20,278
\$	10,000.00	270	\$ 13,519

Current YTD Income x 365

Number of days into the year

#### Guesstimater Examples

Cur	rent Income	Days into the year	Projected Income
\$	10,000.00	90	\$ 40,556
\$	20,000.00	180	\$ 40,556
\$	30,000.00	270	\$ 40,556

Current YTD Income x 365

Number of days into the year



#### **Meeting Participants**

- What should you be collecting?
  - Who is coming
  - Why are the participating
  - What are their interests
  - What are they NOT interested in?



#### Program Value

- What should you be collecting?
  - Meeting the needs of members/visitors
  - Getting programs of interest to members



## How to Improve your Programs? Speaker Feedback

- Did you learn something that you can use in your genealogy research?
- Did the speaker meet your expectations?
- How engaged were you in the speaker's presentation?
  - Consider the speaker's style, tone, and slides
- How engaged were you in the session's topic?
  - Consider your experience and future interest in the topic
- How likely are you to attend another session on this topic?
- How likely are you to attend another sessions by this speaker?



### Feedback Form

### 3 Question Feedback

- 1. Did the presentation keep you engaged and offer you something you didn't know before?
- 2. What was the one thing you learned that can become part of your genealogical research?
- 3. Would you like to hear this speaker again on another topic?



What should you do with the feedback?



Analyze your programs

Rank them 1 (as the best) to 5 as the worst



Did the rankings equate to the numbers in attendance?

What brought them to the meeting?

- The Topic
- The Speaker



How does this inform you for the following year?



### **Email Metrics**

- What should you be collecting?
  - # of emails to members
  - # of emails opened by members
  - # of links in emails tried by members



### **Email**

- Email Marketing Platforms (such as Mailchimp, Constant Contact and Vertical Response) will provide valuable information about the actions of your email recipients.
  - Opens
  - Clicks
  - Bounces
  - Unsubscribes
  - Social Media Response
  - Top Performing Links



### Overall Performance

Opens (806): 40.89%

Clicks (348): 17.66%

Bounces (7): 0.36%

Unsubscribes (6): 0.30%

Non-responders: 1153 Forwards: 0

More overall stats...

Total Emails Sent: 1,971

- Sent to **1,971** recipients
- **1153** (58%) ignored it
- **806** (40.89%) opened it
- 348 (17.66%) clicked on something
- 7 (0.36%) Bounced (bad email addresses)
- 6 (0.30%) un-subscribed

Link	Click Rate	
here https://dallasgenealogy.com/dgs/save-the-date-for-the-first-2022-dgs-seminar/		2.84%
Get the whole story https://dallasgenealogy.com/dgs/digitizing-dads-letters/		2.18%
Learn more https://www.archives.gov/news/articles/1950-census-access		1.93%
Check it out! https://forms.gle/tFdFE9T9C7uGrJA56		1.78%
register https://www.familysearch.org/rootstech/next/		1.52%
Read more https://dallasgenealogy.com/dgs/a-black-sheep-gets-a-second-chance/		1.42%
here https://dallasgenealogy.com/dgs/general-meeting/		1.22%
here https://dallasgenealogy.com/dgs/dallas-public-library-welcomes-59-new-books/		1.22%
a 1909 diary! https://dallasgenealogy.com/dgs/john-barons-1909-diary/		0.76%
Swedish Genealogy Workshop https://www.mcphersoncountyks.us/20/Old-Mill-Museum	7	0.41%
Get the details https://dallasgenealogy.com/dgs/2022-writing-contest/		0.36%
General Meetings https://dallasgenealogy.com/dgs/events/category/general-meeting/	$\overline{Z}$	0.30%

### **Lists** are groups of email addresses

- People can belong to more than one list
- Using lists allows you to view how different groups react to each email message you send.

Top Performing Lists						
Name	Sent	Open	Click	Bounce	Unsub	Non-Resp.
DGS Information	524	44.27%	17.56%	0.38%	0.00%	54.96%
DGS Members as of 11/2021	200	56.00%	36.00%	1.50%	0.00%	44.00%
Seminar Attendees - Past Year 11/2021	83	60.24%	15.66%	0.00%	0.00%	39.76%
SIG - DNA	89	43.82%	16.85%	0.00%	0.00%	55.06%
Lapsed DGS Members 11/2021	57	42.11%	15.79%	0.00%	0.00%	56.14%

### Select Emails | Clear All

Click the email names above to show and hide its results

### Display Style

Timeline

Totals

Email Name	Mail Date	Sent	Open	Click	Bounce	Unsub	Facebook Likes/Shares	Twitter Shares	LinkedIn Shares <u>%</u>   <u>#</u>
January 2022 eNews	Dec 25, 2021 6:25AM	1,971	40.89%	17.66%	0.36%	0.30%	0.05%	0.10%	0.00%
December 2021 eNews	Nov 27, 2021 6:35AM	1,085	47.19%	22.12%	0.46%	0.00%	0.00%	0.00%	0.18%

### **Events to Show**

Opens

Clicks

Bounces

Unsubscribes

Facebook Likes/Shares

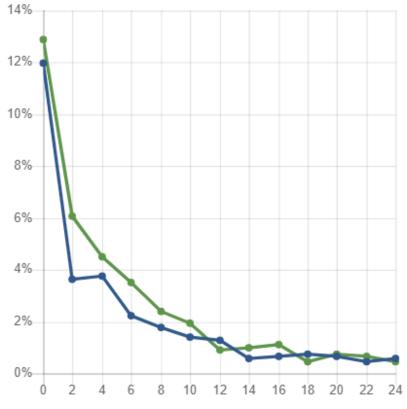
✓ Twitter Shares

LinkedIn Shares

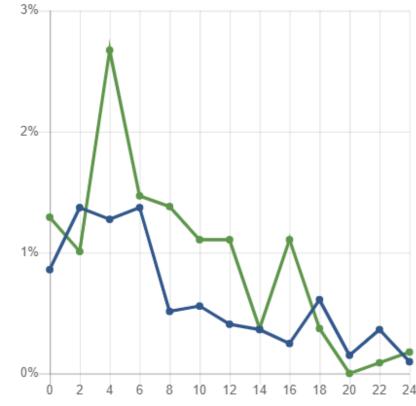
Select All | Select None

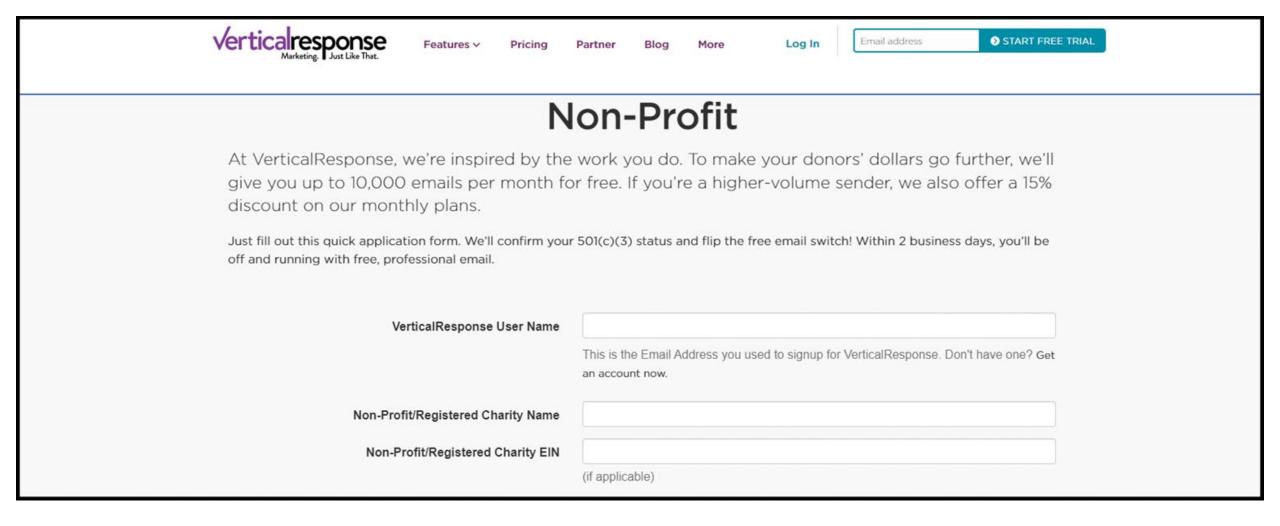
Update

### Percent Opened Over First 24 Hours:



#### Percent Clicked Over First 24 Hours:



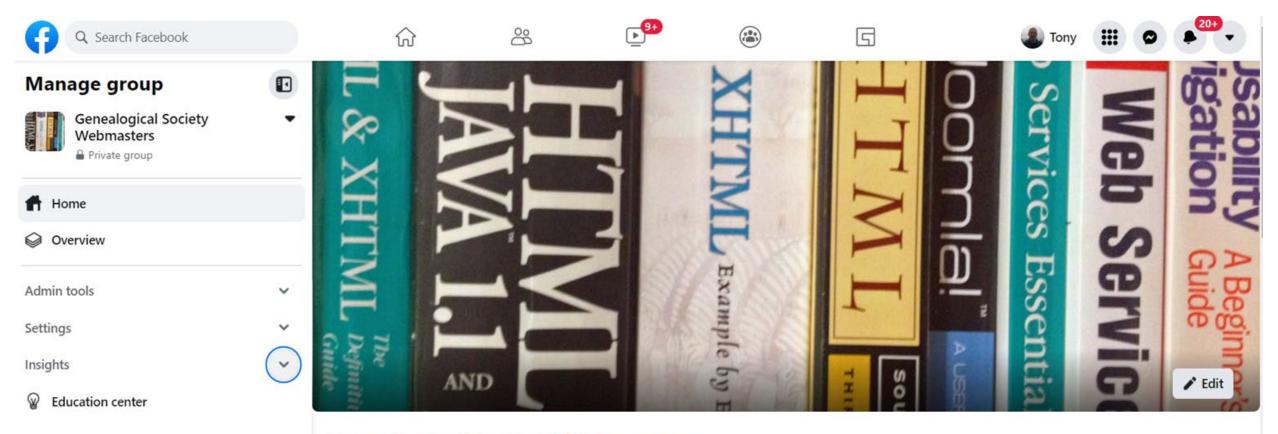


https://www.verticalresponse.com/pricing/

### Facebook

- What should you be collecting?
  - # of FB posts
  - # of FB posts shared





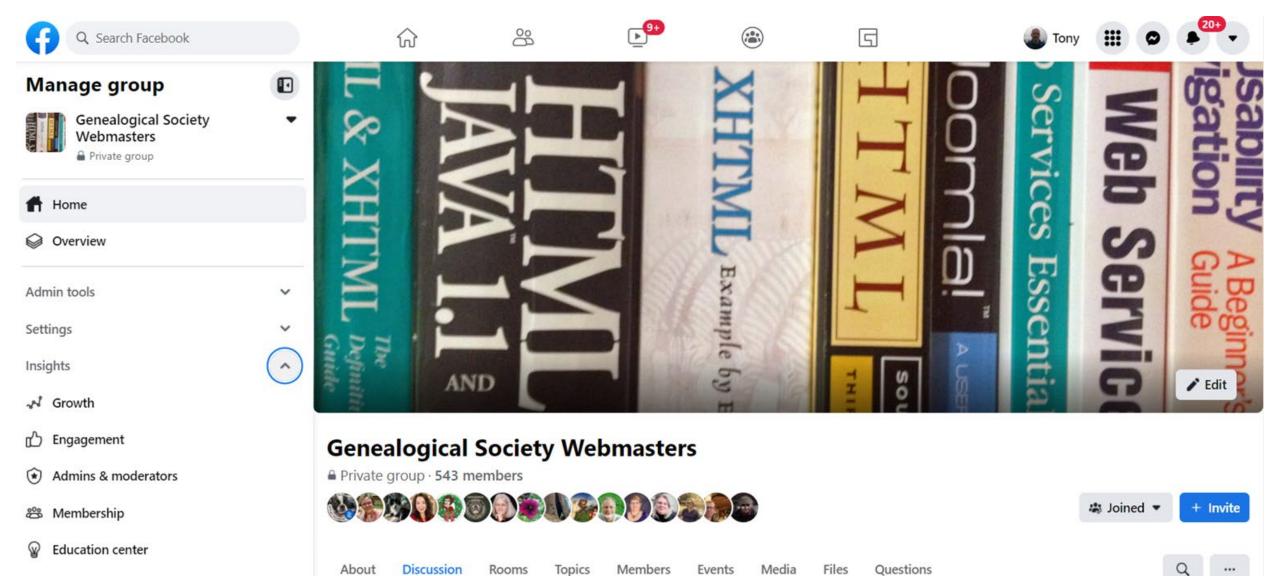
### **Genealogical Society Webmasters**

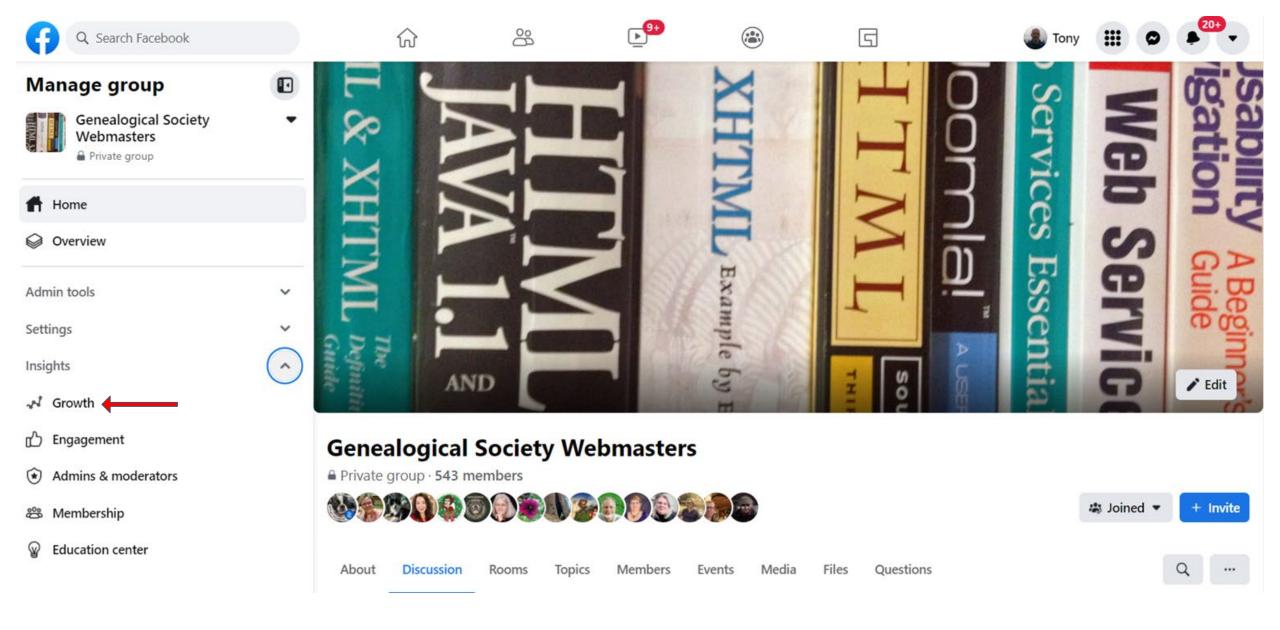
♣ Private group · 543 members



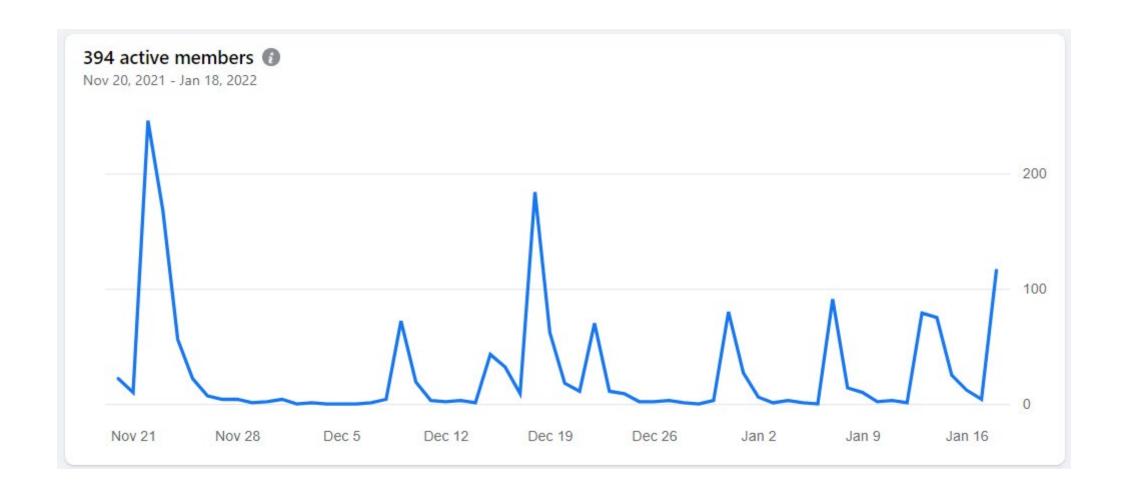


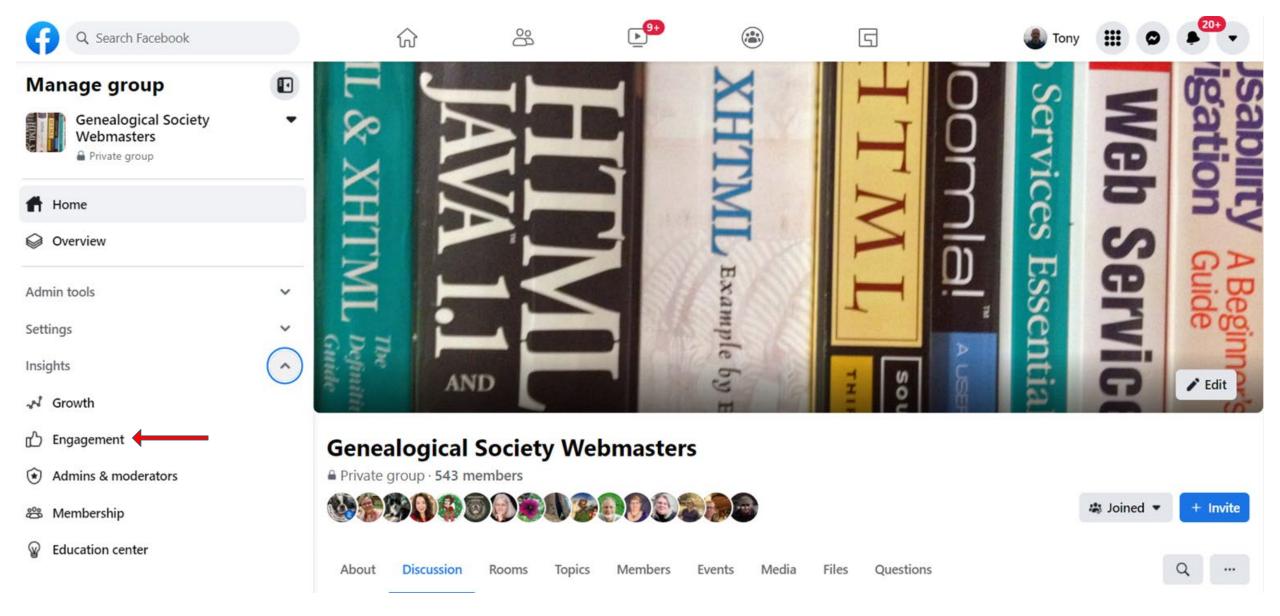


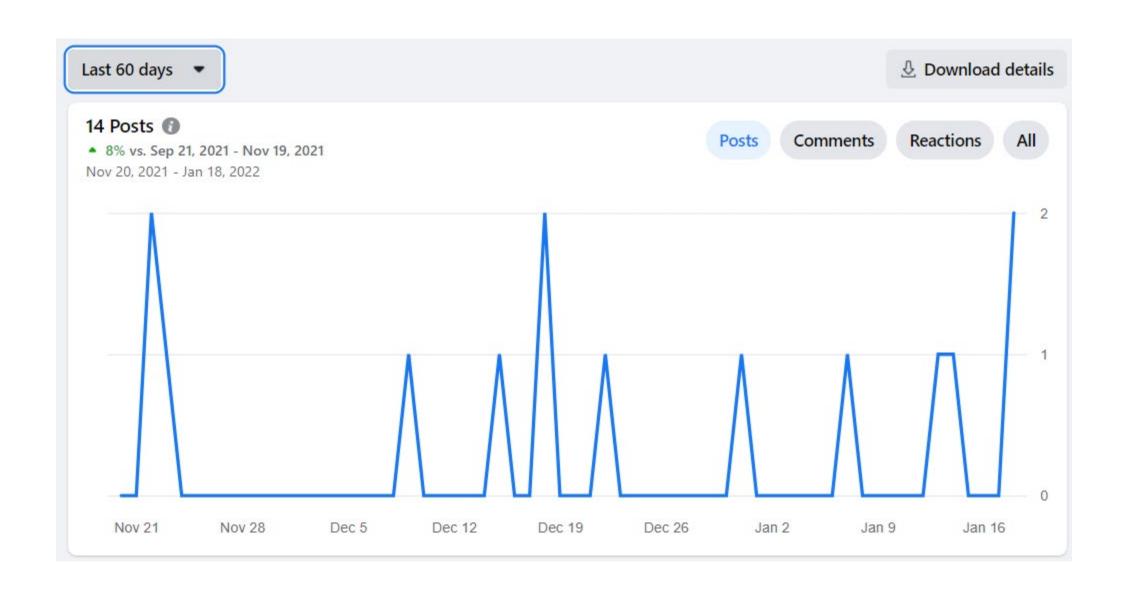






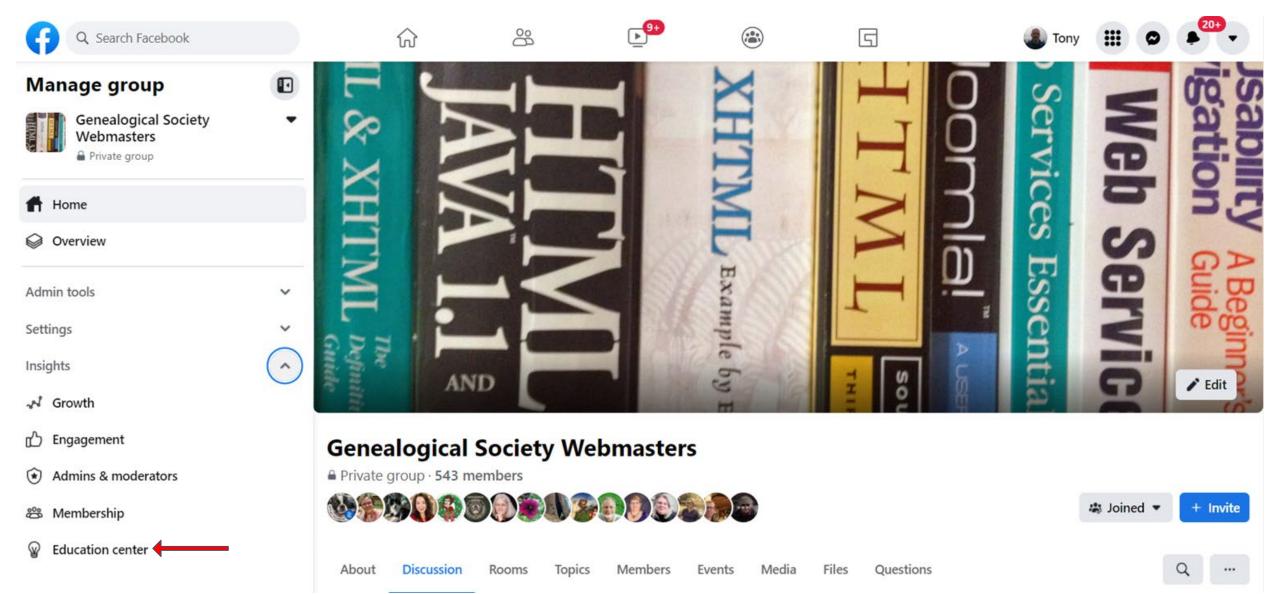


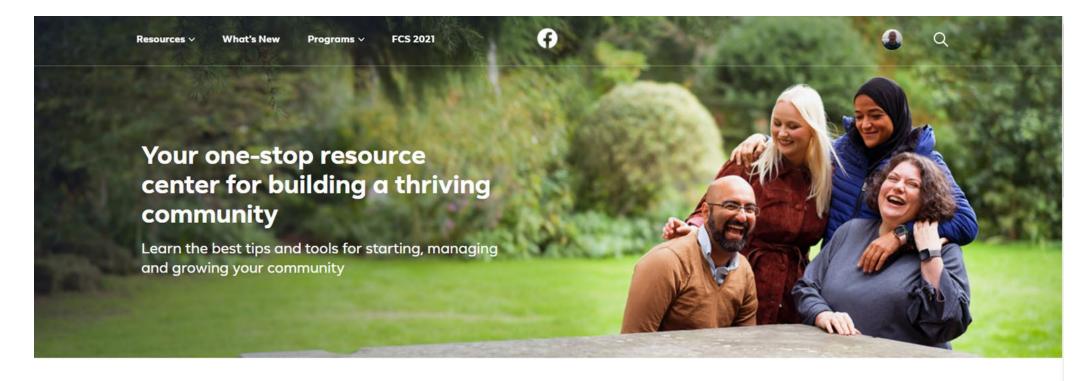




Posts (i) The posts with	n the most ac	tivity in the last 28 days.	Top posts ▼	By all ▼
Date	Post		Reach	Engagement
1/18/2022 9:45 PM	66	To any genealogical society webmasters using PMPro/WP. I want to make a statement, followed by a request. The Delaware Posted by Michael Miscoski	149	29
1/7/2022 9:13 AM	66	Does anyone have a website that is using CiviCRM for membership and contact management, integrated with a Posted by Barbara LaClair	99	4
12/18/2021 10:26 AM	66	Hi Everyone, Where are you storing your off-website data? Such as a newsletter collection you might have on your website  Posted by Nadine Guilbault	178	17
9/20/2021 10:57 PM	66	I am curious as to what other societies spent to convert their proprietary web to Wordpress (if you went that way) and how  Posted by Gilshot Thomas Sr.	291	19

**Reach** - Viewed the post **Engagement** - Clicked, liked, shared or commented on the post





#### Latest News



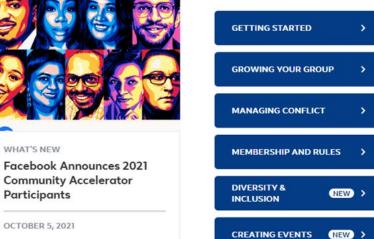
NOVEMBER 4, 2021



Summit 2021 Recap

NOVEMBER 4, 2021





How can we help?

### **Growing Your Group**

Start spreading the word and growing your group with these recommended tactics from experienced admins.





4 MIN READ
Using Facebook tools to help people find
your group



3 MIN READ
Using marketing and advertising to grow your group



3 MIN READ Creating organic growth in your group



9 MIN READ
Branding your community



8 MIN READ

Scaling your community with subgroups and volunteers



7 MIN READ

Cross promoting your group



## **Publications**

• What should you be collecting?



## How to improve your Publications? Are they serving our client and our organization?

- # of publications in 2021
- # of planned publications in 2021
- Timing of publications in 2021
- Did we enter the TxSGS awards competition?
  - Did we win?
- Types of articles
  - Did we hold a competition?

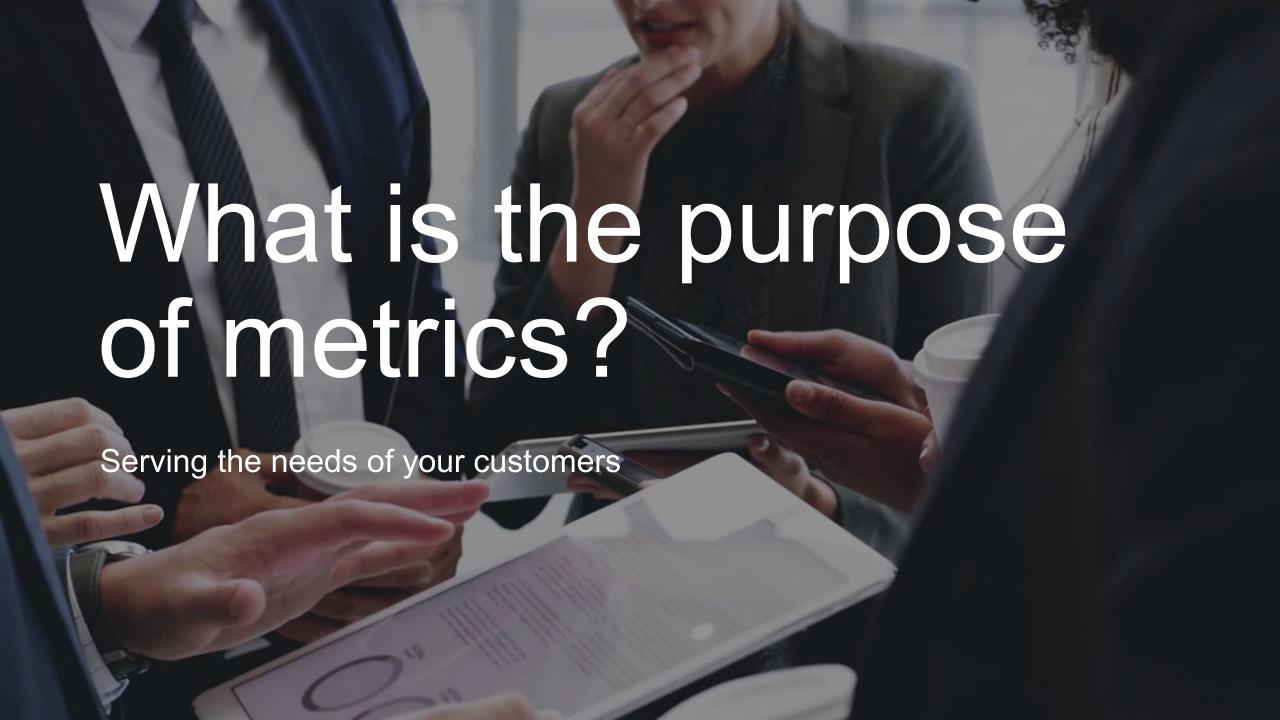


## Sample Metrics - Publications

General Timing	Planned for Delivery	Actual Delivery	Known Problems
March	March 15	June 15	COVID
June	June 15	September 15	Lack of articles
September	September 15	September 15	Illness
December	December 15	TBD	

# What are YOUR Publications goals?





## Heisenberg 'Uncertainty Principle'

The measurement of any object affects that object.

### **Hawthorne Effect**

### Study on workplace lighting

- Increasing lighting caused an increase in productivity.
- Removing the extra lighting also caused an increase in productivity.

## Productivity was increased by the self-knowledge of workers that they were under observation.

**Source:** "Quantifying the Hawthorne Effect" by Jed Friedman, October 16, 2014. https://blogs.worldbank.org/impactevaluations/quantifying-hawthorne-effect

## Keys to Success

- Broad consensus on priority/priorities
- Identified "Champion"
- Intelligent analysis
- Well defined measurement process
- Informed decisions
- Meaningful action
- Follow up



Future Forums



## Future Forums: April 30



## **Programming**

### **Programming Trends**

- Emily Richardson
- What Presentation Topics are trending now?

### **Society Spotlight**

- Susan Ball
- San Angelo Genealogical and Historical Society
- A close look at how one society is managing their programming

## Future Forums: July 23



## **Models for Organization**

This session will focus on Genealogical Society Board Structures.

Things have changed (a lot!) since most of our Societies were established, yet most of us are still operating with organization structures rooted in the past. It is time to consider doing things differently.

## Future Forums: September 24



## Winning Journal Strategy

The San Angelo Genealogical and Historical Society and their members have won numerous awards in multiple categories in recent TxSGS awards competitions.

San Angelo Genealogical and Historical Society president Susan Ball will provide an overview of how her society nurtured a winning strategy for their members.



## **TxSGS** District Representatives

District A	OPEN	District K	OPEN
District B	OPEN	District L	Randy Whited
District C	Emily Richardson	District M	Terry Cochran
District D	OPEN	District N	Fran Ellsworth
District E	Tim de la Vega	District O	Linda Reynolds
District F	Pete Jacobs	District P	Barbara J. Froebel
District G	Tony Hanson	District Q	OPEN
District H	Bill Buckner	District R	Susan Kaufman
District I	Paula Perkins	District S	Mary O. Torres
District J	Tina McGuffin	District Z	John Wylie

## Thank You for participating!





January 22, 2022