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## Agenda



- Structure
- How are we structured currently?
- How could we adjust the structure for the future?
- Strategies for Effective Volunteer Engagement
- Why should we worry about volunteers?
- The new generation of volunteers
- Recruiting and Managing
- Handling underperforming volunteers
- Lots of Discussion


A Virtual Event

Genealogical Society LEADERSHIP 2022

Society Forums
2022 Call for Presentations

Events Calendar

The skills required to manage a successful lot!) in recent years.

Covid has changed the habits of meeting participa
Genealogical Society Leadership to schedule an in-person Meeting or Seminar and $j$ forum
(and volunteers) to show up may never return. If your society is not meeting the expectations of participants with Virtual, Hybrid and Recordings your events may not be as successful as they were in the past.

Finding volunteers in this new environment is also proving to be a challenge for many organizations. Many existing members lack vital skills. Attracting and retaining new volunteers who possess those vitally needed skills is challenging. for Organization

Society Leadership Forum: Program Planning II

Society Leadership Forum: Developing \& Using Metrics for Your Society

Society Leadership Forum: September 2021

TXSGS Genealogical Society Forum: (Re)Launching Your Society

TXSGS Genealogical Society Forum
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## Texas State Genealogica

- Has links to every website referenced in our presentations.
- A link to the recording of this meeting will be available here.


## 2022 TxSGS Family History Conference

10 Presentations with Q\&A by Speakers

32 On-Demand Recordings Bonus Recordings and More!

Available for replay for 90 days
Registration Opens in July


## Be a Sponsor or Exhibitor!


https://www.txsgs.org/2022-conference/sponsor-exhibitor/

## TIPS: TxSGS Impacts Partner Societies

|  | 2022 Exhibit Space Price | 2022 TIPS Price * |  |
| :--- | :---: | :---: | :---: |
| Partner Society | $\$ 75.00$ | $\$ 50.00$ |  |
| Non-Member Society | $\$ 100.00$ |  |  |
| Commercial Vendor | $\$ 125.00$ |  |  |
|  |  |  |  |

- Register and get your society code:
- https://forms.gle/Q9E5ox4p7xhAmk7v9
- Receive a $\$ 25$ discount when you register as an exhibitor
- Receive \$10 for every Standard or All In One registration that specifies your code


## LONE STAR Family Trails

- \#101 - The Texas Collection and University Archives at Baylor University.
- \#102 - TxSGS Lone Star Family Trails Podcast - SAGHS Library
- \#103 - Lone Star Family Trails - The Southwest Collection at Texas Tech University

https://www.aihr.com/blog/organizational-design-models/

State, Federal \& Consumer
Requirements

## 501(c)(3)

- A Federal Tax Designation
- Federal Employer Identification Number (EIN)
- Also known as a 'federal ID number'
- Like a Social Security Number
- Used to identify your organization when tax documents are filed
- Use to avoid paying sales tax for society equipment \& supplies


## https://www.wikihow.com/Start-a-501(c)(3)-Nonprofit-Organization

## Texas Business Code Requirements

- File a Certificate of Formation with the Secretary of State
- Must provide a copy of your Form 990
- At least three officers
- A President
- A Secretary

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Cannot be the same person!
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- File an informational report not more than once every four years upon request by the secretary of state

Secretary of State John B Scott - 'Nonprofit Organizations FAQs'

## Q Taxable Entity Search



## Annual Reports*

## - Federal

- IRS 990 ("Return of Organization Exempt From Income Tax")
- 990-N for organizations with annual gross receipts less than \$50,000
- 1099-NEC - For payments over $\$ 600$ to non-employees
- W9 - required at time of payment
- State
- Form 802 (if officers have changed)
- Informational report (when requested)
- Sales Tax report
*Note: There are other requirements (annual reports, etc.). Refer to qualified lawyer or accountant to determine the specific requirements for your organization.


## Follow Up Required?

- Central Texas Genealogical Society - No Federal or State registration
- Collin County - Two Taxpayer ID's
- Dallas Genealogical Society - Two Taxpayer ID’s (New Address)
- East Texas Genealogical Society - "Not set up for franchise tax"
- Erath County - No Federal or State registration
- Genealogy Friends of Plano Libraries - No Federal or State registration
- Heritage Ranch Genealogical Society - No Federal or State registration
- Genealogical Society of Kendall County Texas Inc. - No State registration


## Follow Up Required?

- North Collin County Genealogical Society - No State registration
- Texas Czech Genealogical Society - No State registration
- San Antonio Genealogical \& Historical Society - No State registration
- Texas Bay Area Genealogical Society - No State registration
- The Humble Area Genealogical Society - No Federal or State registration
- Van Zandt County Genealogical Society - Franchise Tax Involuntarily Surrendered
- Walker County Genealogical Society - No State registration
- West Houston Area Genealogy Society - No State registration


## PCI Requirements

## Payment Card Industry Data Security Standard

- 12 requirements businesses must follow to keep their customers' credit card data safe.
- Failure to comply with these standards could result in fines and penalties.


A Guide to PCI Compliance for Small Business Owners
https://www.entrepreneur.com/article/432304

## Models of Organization

- Currently:
- Volunteer board of directors from community in which we operate
- We manage and evaluate ourselves without any oversight
- Why do we do it this way?
- Because that is the way it has always been done!
- Consensus model
- Do I dare disagree with others? Might end up with more work!!!
- Focus on Governance, Administration and Programming
- Are there enough volunteers to meet the needs of the organization?


## Typical Organization of Genealogical Societies

- President - Does all the work (easier to do it myself than have others involved)
- Vice President - Often responsible for Programming
- Secretary - take minutes and file them
- Treasurer - manages dues, sometimes helps to set fees and budget
- Directors at large - take on responsibilities of marketing, newsletter, membership, webmaster, event planning, publications, or absolutely nothing but attend the meetings


## Is this structure meeting the needs of our society?

- Maybe!!
- Make sure the board is not a hindrance to your mission
- What is your mission?
- Preservation
- Education
- Networking
- Resource for others doing research in our area
- A place to go on Thursday evenings
- Let's build an organization that has the focus we need!


## We come from business and their organizational models

- Hierarchical - grouped by function, geography, product
- Line organizational (Chain of Command)
- Flat structure (no middle management)
- Team-based organization - project work
- And Many more

- Do any of these really work for non-profits?


## Let's begin by answering tough questions

- Which positions MUST we have? And what are the required skills for those positions?
- President
- Vice-President
- Treasurer
- Secretary
- Could 2 people share a single position? Covering for each other in work and absences.
- Consider the requirements for a non-profit in the state of Texas (3 positions)


## Could we have a teambased environment?

- Robson Ranch Genealogy Club (prior to 2022)
- President, VP, Secretary, Treasurer
- President did everything - no one wanted the position
- Limited to residents of Robson
- Charter requires President, Secretary and Treasurer
- What did we do?
- Recommended an experiment for one year


## Robson today

- 10 individuals on the board (actually only 9)
- President
- Secretary
- Treasurer
- Programming (2 share)
- Communication
- Newspaper releases
- Special Projects
- Genealogy Window
- $10^{\text {th }}$ position is open (person lasted two weeks and realized work was required)


## Article 6 - Duties of Officers

The duties of the Officers shall include, but are not restricted to, those set forth in the Society's operations manual. Each Officer shall appoint, as needed and with the approval of the Board of Directors, aides to assist in the accomplishment of these duties.

Section 6.1 - President

## Bylaws

Revised January 2022

The President shall be the Chief Executive Officer and the official spokesperson for the Society; shall affix the official signature for the Society on all legal documents; shall provide general supervision of the Society activities; shall preside at all general business meetings and Board of Directors meetings of the Society; and shall be an ex-officio member of all committees except the Nominating Committee. The President shall appoint advisors to the Board as specified in Article 8, Section 8.1.2, and all committees and their chairs as are necessary to carry on the work of the Society. The President shall write an annual report to the membership for publication in the DGS Newsletter.

Section 6.2 Vice President
The primary responsibility of the Vice President is scheduling and managing seminars presented by the society. This individual is also responsible for communicating with SIG leaders, library scheduling and coordination, and arranging for hospitality at Society events.
In the absence or incapacity of the President, the Vice President shall temporarily assume the duties of the President at the request of the President or majority of the Board of Directors.

## DGS Bylaws: 1994 vs. Now

| 1994 | 2022 |
| :--- | :--- |
| President | President |
| Executive Vice President | Vice President |
| Recording Secretary | Secretary |
| Treasurer | Director of Finance |
| Director of Volunteer Coordination | Director of Volunteer Coordination |
| Vice President for Membership | Director of Membership |
| Director of Publications | Director of Publication Content |
| Director of Publicity and Public Relations | Director of Marketing |
| Vice President for the DGS Newsletter | Newsletter Administrator |

## DGS Bylaws: 1994 vs. Now

| 1994 | 2000 | 2011 | 2016 |  |
| :--- | :--- | :--- | :--- | :--- |
| The Director of Special Interest Groups | xxx |  |  |  |
| Parlimentarian | Parlimentarian | xxx |  |  |
| Vice President for the Dallas Quarterly | Vice President for the Dallas Journal | xxx |  |  |
| The Director of Sales | The Director of Sales | The Director of Sales | xxx |  |
| Library Liaison | Library Liaison | Library Liaison (Advisor) | Library Liaison (Advisor) | xxx |
| Director of Correspondence and Mailings | Director of Correspondence and Mailings | Director for Printing \& Distribution | Director for Printing \& Distribution | xxx |
| Vice President for Education | Vice President for Education | Director for Education | Director for Education |  |

## DGS Bylaws: 1994 vs. Now

| 1994 | 2022 |
| :--- | :--- |
| President | President |
| Executive Vice President | Vice President |
|  | Seminar Administrator |
|  | General Meeting Administrator |
| Recording Secretary | Secretary |
| Treasurer | Director of Finance |
| Director of Volunteer Coordination | Director of Volunteer Coordination |
| Vice President for Membership | Director of Membership |
| Director of Publications | Director of Publication Content |
| Director of Publicity and Public Relations | Director of Marketing |
| Vice President for the DGS Newsletter | Newsletter Administrator |
|  | Immediate Past President |
|  | Director of Information Technology |
|  | Website Administrator |
|  | Director at Large |


| Executive Committee |  |
| :--- | :--- |
| President | Elected |
| Vice President | Elected |
| Secretary | Elected |
| Immediate Past President | Inherited |
| Director of Finance | Appointed |
| Director of Information Technology | Appointed |

https://dallasgenealogy.org/dgs/about/society-documents/

## Regional Focus



## Regional Focus

North Texas

## Genealogical Association

## 工 Trail Tracers



## Regional Focus

WEST TEXAS GENEALOGICAL SOCIETY



## ©FORUM

## Organization Delegates

SETtings

COMMUNITIES / DISCUSSION / TOPIC THREAD

Community Home

## Post 245

Library 5 Blogs 0 Events 0

Members 221
< BACK TO DISCUSSIONS
BOARD ORGANIZATION \& OPERATIONAL CHANGES

Margaret Melaney


## Officer Positions

- President
- Vice-President Operations
- Vice-President Marketing
- Secretary
- Treasurer
- Past President
- Education Team Leader
- Membership Team Leader
- Library Team Leader
- Technology Team Leader


## "We threw out the old job descriptions"

- We're making them as generic as possible now so that we don't have to constantly rewrite our bylaws as the needs of the society change
- We've expanded the purview of each team to give them much more flexibility in how they operate.
- If the education team doesn't feel meetings aren't the way to go, they can do seminars, field trips, workshops, special interest groups, chat rooms, etc.

Tips

- Ask for input
- The person suggesting the activity is then charged with making all the arrangement. But they only have to do it once a year - and they learn as well from the interaction.
- Make it fun
- People on the teams make friends.

Tips

- Make it easy
- No one takes on full responsibility, and there's always a backup.
- Make it flexible
- One person from each team attends the board meetings. But it doesn't have to always be the same person.


## Bottom line

- Start thinking of ways in which you can serve each member of your society.
- Identify their talents, bring them into the group, and acknowledge the role they play.
- A fully engaged society of 50 members is a lot more interesting than a disconnected society of 2000.


## Other ideas



- Could you have virtual board members?
- Could you operate without anyone in charge?
- What positions could be shared?
- Could be have a board of trustees (or a group of concerned members) that provides feedback to the executive committee a couple of times a year?


## Things to keep in mind

Many do not like change!

Be transparent with the change

Don't hide the reason why change is necessary

Most volunteers don't want a job "forever"

Use job
descriptions to better define what you are doing

## Mission Charters

- Consider creating one for each Board Position or Team
- Components
- Responsible to
- Key Objectives
- General Duties
- Specific Duties for This Position


## Poll

- Does your society have job descriptions for your volunteers?
- Do you have job descriptions that you would be willing to share?
- Send them to: Tony Hanson - membership@txsgs.org
- They will be posted on the event website


## Strategies for

Successful Volunteer Engagement


## Let's establish reasons why we are here discussing this topic!

There have been shifts occurring that effect who and how individuals volunteer:

- Desire for more Flexibility
- Baby Boomers towards Generation Y
- Face to Fact to (COVID) Technology
- Creation of Knowledge Worker
- Want to be engaged
- Wants to make decisions
- Looking for Short-term Commitments


## Who is volunteering?

"The number of individual volunteers is booming"

We used to recruit volunteers through religious and civic associations.
Today those that volunteer are people has tripled in the category of never attending a church or civic organization. In fact, church and civic association volunteers as a group are shrinking in number.

## Two Willing Groups

Retiring "Boomers"<br>"Incoming Young Professionals"

## Retiring Boomers

- They want to make a difference.
- They are not afraid of commitments (when there is a payoff - to themselves or the organization).
- They want flexibility.


## BABY BOOMERS

## Trailblazers of the

## New Retirement

Baby Boomers have re-written societal rules at every stage of their life. Now, they are trailblazing a new brand of retirement one that often includes working. Many were mid-career when the retirement landscape shifted rom traditional pension plans fom traditional pension pians have had less time to save in have had less time to save in dealt a financial blow to many and unlike younger generations, and, unike younger generarions, ecover before they retire. Baby Boomers are planning to work onger, yet few have a backup plan if forced into retirement unexpectedly.

TRANSAMERICA CENTER FOR RETIREMENT STUDIES

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## How do we "recruit" the Boomers?

Do you have a cause?

Are you providing opportunities for them to use their professional skills?

Are you keeping the standard high?

Are you highlighting the payoffs?

Are you providing flexibility?

## How do we "recruit" the Boomers?

Do you have a cause?
-They want to make a difference, not a contribution.

## Are you providing opportunities for them to use their professional skills?

-Do they get the chance to use the technology they learned in the job? Are they able to be a leader or a follower

Are you keeping the standard high?
-They don't want to work with half-committed, unprofessional "any old way will do" volunteers.
? Are you highlighting the payoffs?

- Make sure they know what's in it for them, as well as how their work benefits your cause or mission

Are you providing flexibility?
-They are on the go and will often volunteer for more than one organization.

## Incoming Young Professionals

- They are impatient.
- They are multitaskers.
- They think "digitally".
- They are tolerant.
- They are looking for causes to support.
- They are great team players who want to build a community.
- They want to be led, not managed.


## Incoming Young Professionals"

- They are impatient.
- Grew up playing video games, where winning means going to the next level. They are impatient to move up the organizational chart. When they complete a task, they want to know "What's the next challenge?", or "When do I get to be in charge?".
- They are multitaskers.
- Volunteer managers need to be tolerant when this generation does things differently that "the way we have always done it".
- They think "digitally".
- They grew with MTV (100 images a minute), quick-cut action films and streaming video (not VCR's). They don't think or act linearly. To manage them provide them with opportunities to make an impact.
- They are tolerant.
- They do not have an inherent respect for titles and/or positions. What registers with them is personal authenticity and passion about live regardless of background, education of societal "ranking". They are great team members, ignoring gender and racial biases, willing to work with anyone to achieve common goals.


## Young Professionals

- They are looking for causes to support.
- They want to make a difference and leave their mark. They may engage with you as a school project or because they are required to perform community service hours. If you inspire them, making your passion their passion, they may continue to work for your organization.
- They are great team players who want to build a community.
- They want their workplace to be social and fun, to be able to contribute their unique talents to a winning team.
- They want to be led, not managed.
- Help them understand your mission, your cause and your desired outcomes. Do not micromanage.


## How do we recruit Young Professionals



Take

Take advantage of community service requirements that many schools require.

- Create opportunities for them to become engaged, then inspired by your organization.


## Managing Under-performing Volunteers

- Do you keep 'em or can 'em?
- Walk in their shoes for a moment
- Are there truly valid complaints behind their actions?
- Facts versus feelings versus the future
- Determine how you will respond
- Frame the problem
- Set the standards - reference the job description
- Offer time away
- Set time for the next check-in


## How do you "fire" a volunteer?

- Carefully!!!
- Respect them and listen
- Explain expectations and why they are not being met
- Ask whether there is something standing in their way
- Offer support and additional help
- Negotiate the time left
- Make sure they don't leave with all the knowledge



## Next meeting

- September 24, 2022
- Susan Ball is our speaker
- "Winning Journal Strategy"


Thank You!


